



**Intermediaries and Reinsurance Underwriters Association**  
*Promoting Professionalism and Educational Advancement Since 1967*

## 2022 EDUCATION EVENTS

*Including IRUA's Reinsurance Basic Syllabus Program*

*(All being presented via webinar but we hope to return to hybrid in-person/webinar early in 2023)*

In 2021, the IRUA introduced a **"Syllabus Program"** aimed at those who have just entered or who have only a few years of experience in the industry. It is intended to be a **"Reinsurance Primer Series"** of twelve basic topics to be offered on a rolling two-year cycle. The 2022 topics are marked with an asterisk\* and are listed below in **green**.

*A Certificate will be awarded to those participants who complete 10 of the 12 topics listed.*

### **WALL STREET VIEW OF THE INSURANCE/REINSURANCE INDUSTRY – JANUARY 26**

*Once again Seth Bair, Managing Director and Head of the Insurance Investment Banking Group at Keefe, Bruyette & Woods gave us an excellent and up-to-the-minute investment market view of our industry.*

### **DEMOTECH AND A FLORIDA MARKET UPDATE – FEBRUARY 17**

*Joseph Petrelli, President, CEO and Co-Founder, Demotech Inc. and colleagues, gave us an insight into the rating process and current state of the important Florida market including thoughts on the upcoming 2022 renewals.*

*This **FREE** event was very well attended and was a great introduction to the Annual Conference in April.*

### **CAT MODELING FOR UNDERWRITERS & BROKERS\* - MARCH 22**

*Cat modeling is part of all broker's or underwriter's work but what does it all mean? Guy Carpenter's Susan Denike, Managing Director, and Sarah Maciorowski, Assistant Vice President, in North America Catastrophe Advisory, provided great information and made it clear what the components, acronyms and key metrics mean and how data drives modeling results and how different models – including for emerging risks - can be interpreted and applied.*

### **IRUA & DEMOTECH JOINT CONFERENCE – APRIL 25 – 27**

**"BUSINESS AS USUAL – OR NOT?"**

Marriott Harbor Beach Hotel, Fort Lauderdale, Florida

### **CYBER UNDERWRITING UNMASKED\* – JUNE 14**

*Annamaria Landaverde, Munich Re US's Cyber Practice Lead, Reinsurance Division, and Rachel Rossini, AXA XL's Product Manager -Cyber and Technology-U.S. are expert practitioners and gave an excellent presentation that explained the development of cyber exposure from how it is recognized today to its continuing and ongoing evolution. Current challenges facing insurers and reinsurers were detailed along with possible market developments.*

### **REINSURANCE ACCOUNTING FOR UNDERWRITERS & BROKERS \* - AUGUST 4**

*U.S. Insurance and Reinsurance accounting is unique to the industry. Shaya Altschuller, CPA, Arch Re's Corporate Controller and Jeff Pantaliano, the Assistant Controller-Reinsurance Accounting, explained in detail the mechanics of insurance/reinsurance accounting including how and why Statutory Accounting Principles (SAP) – the Annual Statement-varies from Generally Accepted Accounting Principles (GAAP). The differences were explained between facultative and treaty accounting and how proportional and non-proportional business is accounted for.*

### **ALL ABOUT REINSURANCE CONTRACTS\* – SEPTEMBER 28**

*Learn about the types of reinsurance contracts – pro-rata and excess of loss - and the various articles which play important roles in the application of contracts to the insurance and reinsurance business. Mark Reynolds, Holborn's Senior Vice President and General Counsel, and who heads the Legal and Contracts Departments and will be presenting along with his colleague, Nichole Morrison, a Contract Advisor and Holborn Vice President. Expect to have all explained!*

### **CASUALTY UNDERWRITING FOR NON-CASUALTY PROFESSIONALS\* - OCTOBER 13**

*This webinar is intended to present the underwriting process of Casualty exposures to those who are new or relatively new to casualty underwriting as well as other reinsurance participants. This would include those in accounting and finance, claims and even Property Underwriters. Our presenter is James Wilson who will cover the basic aspects of the non-professional casualty lines, the submission requirements, and the underwriting process and timeline from the reinsurance perspective. Mr. Wilson is Senior Vice President – Senior Underwriter, Casualty at Partner Re US, and who has many years of valuable experience to share.*

### **THE U.S. AND WORLD REINSURANCE MARKETS\* - NOVEMBER tba**

*Reinsurance is truly an international business and insurers and, therefore, business and personal consumers, are reliant on reinsurance as a capacity provider and stabilizing influence on financial well-being. Key worldwide markets are London, Bermuda, Europe, Asia and the USA. Hear how the markets relate to each other and how they and the U.S, in particular, are structured.*

### **REINSURANCE CLAIMS AUDITS\* – NOVEMBER 30**

*Our classic Reinsurance Audits session will focus on practical and useful issues from a Reinsurer's perspective. Frank DeMento, Esq. of Trans Re is an experienced industry professional for whom auditing is a significant part of his work and will provide an up to the minute expose of the most current and practical knowledge*

### **PROPERTY UNDERWRITING FOR NON-PROPERTY PROFESSIONALS\* - JANUARY 2023**

*This webinar is meant to give non-property professionals an overview of property underwriting. It will explore property exposures and how to differentiate by construction, occupancy and protection. The session will also address covered perils and the basics of a property policy form. This session will discuss MFL and PML concepts as we look into what amounts we expect to lose on a per risk basis, on a per occurrence basis and in the aggregate. It will also touch on pricing and accumulation aspects on a high-level basis. Our presenter is Christiane Gross, Senior Vice President at Munich Re in Princeton, NJ who is a Property Underwriting Team Lead for Facultative and Programs.*

## **SCHEDULE OF EVENTS ENDNOTES**

*Please note that this schedule subject to change.*

*For more information about IRUA's planned events, or to register, visit the IRUA website at: [www.irua.org](http://www.irua.org)*

*Interested in sponsoring? Contact Jerry Wallis at [jwallis@irua.org](mailto:jwallis@irua.org)*