



Intermediaries and Reinsurance Underwriters Association
Promoting Professionalism and Educational Advancement Since 1967

2022 EDUCATION EVENTS - Preliminary Schedule

Including IRUA's Reinsurance Basic Syllabus Program
(All being presented via webinar but we hope to include an In-Person format after July)

In 2021, the IRUA introduced a **"Syllabus Program"** aimed at those who have just entered or who have only a few years of experience in the industry. It is intended to be a **"Reinsurance Primer Series"** of twelve basic topics to be offered on a rolling two-year cycle. The 2022 topics are marked with an asterisk* and are listed below in **green**.

A Certificate will be awarded to those participants who complete 10 of the 12 topics listed.

WALL STREET VIEW OF THE INSURANCE/REINSURANCE INDUSTRY – Late JANUARY

Back by popular demand! Seth Bair, Managing Director and Co-Head of the Insurance Investment Banking Group at Keefe, Bruyette & Woods will give us an up-to-the-minute market view of our industry.

FLORIDA MARKET UPDATE – FEBRUARY 17 (11:00 am – 12 Noon EST)

*Joseph Petrelli, President, CEO and Co-Founder, Demotech Inc. will give us an insight into the current state of the important Florida market. This will be a **FREE** event for IRUA members*

CAT MODELING FOR UNDERWRITERS & BROKERS* - Early or Mid-MARCH

Cat modeling is part of all broker's or underwriter's work but what does it all mean? See and hear from a Guy Carpenter expert what the components, acronyms and key metrics mean and how data drives modeling results. Hear about different models, their output, and how they can be interpreted and applied.

IRUA & DEMOTECH JOINT CONFERENCE – APRIL 25 – 27

"BUSINESS AS USUAL – OR NOT?"

Marriott Harbor Beach Hotel, Fort Lauderdale, Florida

For full details see our website at www.irua.org

Note: Registration and Group Room Block Now Open!

REINSURANCE ACCOUNTING FOR UNDERWRITERS & BROKERS* - First Half of MAY

U.S. Insurance and Reinsurance accounting is unique to the industry. A senior Arch Re official will explain how Statutory Accounting Principles (SAP) varies from Generally Accepted Accounting Principles (GAAP) and why. See the differences between facultative and treaty accounting and how proportional and non-proportional business is accounted for, especially depending on attachment and termination provisions. This session will also discuss how to determine profitability through statistics.

SOCIAL INFLATION – THE NEW ASBESTOS? – First Half of JUNE

Social Inflation can take several forms but all work to inflate claims costs thus eroding margins for insurers and reinsurers alike – seemingly with little prospect of abatement. We are fortunate to have an expert presenter to provide inciteful comments and explanations into this ongoing - and still emerging - risk.

REINSURANCE CONTRACTS* – Early JULY

Learn about the types of reinsurance contracts and the various articles which play important roles in the application of contracts to reinsurance business.

THE U.S. AND WORLD REINSURANCE MARKETS* - Early SEPTEMBER

Reinsurance is truly an international business and insurers and, therefore, business and personal consumers, are reliant on reinsurance as a capacity provider and stabilizing influence on financial well-being. Key worldwide markets are London, Bermuda, Europe, Asia and the USA. Hear how the markets relate to each other and how they and the U.S, in particular, are structured.

CASUALTY UNDERWRITING FOR NON-CASUALTY PROFESSIONALS* - OCTOBER

This webinar will focus on Casualty Underwriting from the Non-Casualty Professional point of view, including property underwriters, accounting and finance, claims, etc. The speaker(s) will cover topics which will include the underwriting timeline and process, the various lines of businesses, and the typical submission contents.

PROPERTY UNDERWRITING FOR NON-PROPERTY PROFESSIONALS* - OCTOBER

The webinar is meant to give non-property professionals an overview of property underwriting. We will explore property exposures and how to differentiate by construction, occupancy and protection. We will address covered perils and the basics of a property policy form. We will discuss MFL and PML concepts as we look into what amounts we expect to lose on a per risk basis, on a per occurrence basis and in the aggregate. We will also touch on pricing and accumulation aspects on a high-level basis.

Other Educational Topic Sessions may be added during the course of the year.

SCHEDULE OF EVENTS ENDNOTES

Please note that this schedule is preliminary and subject to change.

For more information about IRUA's planned events, or to register, visit the IRUA website at: www.irua.org

Interested in sponsoring? Contact Jerry Wallis at jwallis@irua.org