



Intermediaries and Reinsurance Underwriters Association
Promoting Professionalism and Educational Advancement Since 1967

2021/2022 IRUA EDUCATION EVENTS

Due to COVID-19, we have cancelled our April 2021 Annual Conference and have rescheduled it for April 25 – 27, 2022. An expanded number of virtual events during 2021 are planned.

IRUA's Reinsurance Basic Syllabus Program

For 2021, the IRUA has introduced its new **"Syllabus Program"** aimed at those who have just entered or who have only a few years of experience in the industry. It is intended to be a **"Reinsurance Primer Series"** of twelve basic topics to be offered on a rolling 2-year cycle. **The first 6 topics are marked with an asterisk*.**

A Certificate will be awarded to those participants who complete 10 out of 12 topics listed.

New For
2021

2021 Preliminary Virtual Events Schedule

Topics without specific dates are subject to change.

A WALL STREET VIEW OF THE INSURANCE/REINSURANCE INDUSTRY – January 26, 2021

Back by popular demand! Seth Bair, Managing Director and Co-Head of the Insurance Investment Banking Group at Keefe, Bruyette & Woods will give an up-to-the-minute market view of our industry.

REINSURANCE CASUALTY UNDERWRITING AUDITS * - February 24, 2021

This virtual seminar, presented by Lewis Paul, was geared to all levels of experience in conducting casualty underwriting audits of ceding companies. Topics covered included pre-audit preparation, key areas of focus during the audit, and wrap up strategies. Lewis Paul has 45 years of reinsurance underwriting and executive management experience; and managed the underwriting audit team at PartnerRe for 18 years before retiring at the end of 2020. He is now acting as a consultant on reinsurance underwriting and providing underwriting auditing services.

REINSURANCE NETWORKING GROUP - WHY MEDIATION WORKS – March 18, 2021

Confronting a reinsurance industry that has not yet embraced mediation as a solution, mediator David W. Ichel will discuss with our group why mediation really works, how it works in his cases, how Zoom has transformed the world of mediation to an even better place, how to solve a mediation impasse and then open the floor for discussion as to why there has not been greater use of mediation in reinsurance disputes.

THE U.S. AND WORLD REINSURANCE MARKETS* - April 2021

Reinsurance is truly an international business and insurers and, therefore, business and personal consumers, are reliant on reinsurance as a capacity provider and stabilizing influence on financial well-being. Key worldwide markets are London, Bermuda, Europe, Asia and the USA. Hear how the markets relate to each other and how they and the U.S, in particular, are structured.

MANAGEMENT AND PROFESSIONAL LIABILITY – May, 2021

Join us for an update on this important and growing line of business.

UPDATE ON COVID-19 AND ITS EFFECT ON THE RE/INSURANCE INDUSTRY – June, 2021

We will discuss the latest developments on Covid-19 and how it is affecting the various lines of business from a claims, coverage and underwriting perspective.

REINSURANCE PROPERTY UNDERWRITING AUDITS* - July, 2021

This session will evaluate audit goals, audit types and how to prepare for and conduct an underwriting file audit. It will address what property underwriting topics you can review in the audit, how you can differentiate by portfolio and client and how you can address your findings.

REINSURANCE STRUCTURES* - August, 2021

In this webinar, we will review the various forms of reinsurance, including net and gross quota share and surplus treaties in proportional reinsurance, and Risk XL, Cat XL and Agg XL treaties in non-proportional reinsurance. We will discuss why ceding companies buy these reinsurance structures as well as the differences between facultative and treaty.

CAT MODELING FOR UNDERWRITERS & BROKERS* - September, 2021

Cat modeling is part of all broker's or underwriter's work but what does it all mean? See and hear what the components, acronyms and key metrics mean and how data drives modeling results. Hear about different models, their output, and how they can be interpreted and applied.

ACTUARIAL PRINCIPLES FOR UNDERWRITERS & BROKERS* - October, 2021

How do pricing tools really work? Exposure rating v. experience rating? Credibility theory, practice & judgement? This session will review the key ideas behind the methods and also explore some of the differences in how they are used for differing lines of business, attachment points and structures.

Please note: Meetings of the REINSURANCE NETWORKING GROUP are co-organized by the IRUA

2022 Preliminary Events Schedule

(via webinar &/or Lunch & Learn in person sessions)

Dates and Subject Descriptions to Follow

Reinsurance Basic Syllabus Program

- ◆ **INTRODUCTION TO REINSURANCE** ◆ **PROPERTY UNDERWRITING FOR NON-PROPERTY PROFESSIONALS** ◆
- ◆ **CASUALTY UNDERWRITING FOR NON-CASUALTY PROFESSIONALS** ◆ **REINSURANCE CONTRACTS** ◆
- ◆ **REINSURANCE ACCOUNTING FOR UNDERWRITERS & BROKERS** ◆ **REINSURANCE CLAIMS AUDITS** ◆

Conference Educational Topic Sessions

PARAMETRIC TRIGGERS FOR WIND & FLOOD

INTELLECTUAL PROPERTY EXPOSURE- INSURANCE GROWTH OPPORTUNITY

THE BIG TORT – WHEN EMERGING PRODUCTS LIABILITY TRANSFORMS INTO NUCLEAR VERDICTS

NAT CAT IN THE ERA OF CLIMATE CHANGE

DIVERGENT STRATEGIES IN SHIFTING MARKETS –MARINE & ENERGY SPECIALTY

CAN WORKERS' COMP TAILWINDS OUTPACE RATE HEADWINDS?

SCHEDULE OF EVENTS ENDNOTES

Please note that this schedule is subject to change.

For more information about IRUA's planned events, or to register, visit the IRUA website at:

www.irua.org

Interested in Sponsoring an IRUA Event? Contact Jerry Wallis at jwallis@irua.org.