De-Constructing Construction:
A Challenging Industry for Re/Insurers

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Speaker Profiles

Gina L. Del Tatto
Associate
Mayer Brown LLP

Gina Del Tatto is an associate in Mayer Brown’s New York office and a member of the Litigation & Dispute Resolution and US Employment Litigation & Counseling Groups. Gina focuses her practice on representing financial services companies in cross-border internal investigations, including DOJ and CFTC investigations, as well as complex commercial litigation and class actions involving antitrust, financial products, contracts, fraud and conspiracy. In doing so, she has represented national and multinational corporations in federal and state courts. She also handles labor and employment disputes defending collective actions under the FLSA, as well as claims pursuant to the New York Labor laws.

James DeSimone
Senior Vice President, Primary Casualty
AXIS Insurance

Mr. DeSimone has more than 30 years of insurance industry experience and joined AXIS Insurance in June 2017 in the new role of Senior Vice President, Primary Casualty. Operating out of the New York, NY office, Mr. DeSimone manages the underwriting team responsible for Primary Casualty in the Northeast and Midwest regions.

Prior to AXIS, Mr. DeSimone most recently served as a Senior Vice President at Western World Insurance, where he was responsible for the Primary Casualty and Professional Lines brokerage units. Prior to Western World, he held various underwriting and management roles and responsibilities with Zurich North America, Continental/CNA Insurance and AIG. Mr. DeSimone holds a BA in Economics from The State University of New York at New Paltz.
Stephen Edwards
Senior Vice President, Major Accounts - Excess Construction
Chubb

Steve Edwards is a Senior Vice President and oversees Chubb’s Major Accounts Excess Construction unit. Based in New York City, Mr. Edwards is responsible for the strategic development, underwriting, growth and distribution of Chubb’s Excess Casualty Construction business in the United States. Mr. Edwards manages a group of eight underwriters based in New York City, Philadelphia, Los Angeles and Boston who place monoline umbrella and excess insurance coverage for construction-related risks.

Mr. Edwards has 23 years of experience in insurance. He has been with Chubb since December 2004, when he was hired to establish the company’s presence in New York for environmental insurance. Prior to joining Chubb, Steve worked for American International Group, where he began his career as a primary construction claims adjuster.

Mr. Edwards graduated from Binghamton University in Binghamton, New York with a Bachelor’s degree in Environmental Science and Geology.

Dan Hickey, Jr.
CEO
Tradesman Program Managers

To the International Insurance Industry, Mr. Hickey brings 27 years of diverse insurance experience across the Property & Casualty industry, which includes the independent agency system, Domestic Insurance Company and unprecedented understanding of the Bermuda Reinsurance marketplace.

Mr. Hickey graduated from Northeastern University in 1990 with a B.A. in Business Administration, majoring in finance, and graduated with honors, (Cum Laude). During his tenure at Majestic Holdings, Mr. Hickey founded the company with partners in 1999 and one employee and built the organization into an International Insurance interest.

Mr. Hickey served as CEO and Chairman of Majestic Holdings, LLC, a company he took public in 2005. Mr. Hickey led the negotiation and acquisition of Majestic Insurance Company. Again Mr. Hickey succeeded in turning a B++ company into an A- “AM Best” rated company. He grew premiums from roughly $50 million to over $150 million and expanded the business into new states including NJ, NY, NV, and FL.

Mr. Hickey has a thorough understanding of the intricacies of the insurance model from top to bottom, understands the role each key discipline plays in a successful operation and possesses the keen ability and vision to build and execute an effective company strategy.
Jon Rice is a partner in Mayer Brown's Houston office and a member of the Litigation & Dispute Resolution practice. He focuses on complex commercial litigation, including corporate management liability, securities, and insurance coverage disputes. Jon regularly handles matters arising from almost all types of commercial insurance policies including D&O, employment practice, professional, broker/dealer, cyber breach, media and general commercial.

Jon also represents accused infringers and patent holders in intellectual property/patent litigation. These actions have involved technology ranging from drill ships to computer systems, software, and network privacy.