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3626 East Tremont Avenue – Suite 203 ♦ Throggs Neck, NY 10465 ♦ www.irua.org

IRUA ANNUAL MEMBERS MEETING & CONFERENCE

APRIL 2-3, 2019

Fort Lauderdale Marriott Harbor Beach Resort

3030 Holiday Dr, Fort Lauderdale, FL 33316

Tuesday, April 2, 2019

12.00 pm

Annual Golf Tournament

Jacaranda Club, East Course

9200 W Broward Blvd.

Plantation, FL 33324

5:00 pm

Registration Desk Open

6:00 - 7:00 pm

Opening Night Cocktail Reception

7:00 - 9:00 pm

Opening Night Dinner & Golf Awards

Guest Speaker

An Evening with P. J. O'Rourke

Speaker, Humorist & Writer

Sponsored By: MAPFRE Re

Arrangements for the appearance of P. J. O'Rourke made through Greater Talent Network, LLC, New York, NY

<http://www.pjorourke.com>

Wednesday, April 3, 2019

7:00 – 8:30 am

Buffet Breakfast/Registration Desk Open

Sponsored By: R + V

8:05 – 8:30 am

Annual Meeting & Elections/Opening Remarks

IRUA President Arlene Kern, Senior VP –Strategic Innovation Leader

New Strategic Markets

Munich Reinsurance America, Inc.

8:30 – 9:45 am

Global Leaders Panel

The Global Leaders' Panel promises to be particularly engaging. Technology, Cat losses, M&A, regulations and emerging risks will be among the topics discussed by this highly esteemed panel.

Moderator

Mike Sowa, Managing Director-Global Distribution & Marketing/Global Accounts

Aspen Re

Participants

Brian Boornazian, CEO

Ryan Re

Jessica Clark, President & Chief Executive Officer

GuideOne Insurance

Bill O'Farrell, CEO
Premia Re

Jed Rhoads, President & CUO
Markel Global Re

Ed Stanco, CEO
Toa Re

Sponsored By: Markel Global Re

9:45 – 10:00 am

Networking Break
Sponsored By: Farmers Mutual Hail of Iowa

10:00 – 10:55 am

Breakout Sessions 1 (Select One)
All Property Sessions are Sponsored By: Arch Re

Casualty

Social Inflation: The Bubble of the Greater Good

The session endeavors to define and provide a history of social inflation; identify and comment on recent social inflation trends (which include jury verdict, statutory, and plaintiff advertising trends); and their impact on claims inventories / risk portfolios, and opine on predictable future trends

Presenter

Rina Clemens, Partner
Traub Lieberman Straus & Shrewsberry LLP

Property

Wildfire – Out of Control?

A discussion of the recent year's wildfire events, perspectives and modeling. The session will cover where the recent events fit in from an industry perspective, underwriting issues such as urban conflagration, subrogation, aggregations and hazard scoring as well as current modeling techniques and their associated challenges and limitations.

Presenter

Krista Lienau, Managing Director
Guy Carpenter Analytics

Sponsored By: Guy Carpenter & Company LLC

Claims

Assessing Adverse Weather Conditions

This panel will share observations of the natural disasters with an aim of separating perils that may, or may not, be impacted by future fluctuations in climate. Certain variables along with the complex ecosystems in which we extend coverages emphasizes the need for advanced methodologies for quantifying and assessing those exposures.

Presenters

Clif Parks, President
AgriLogic Consulting, LLC

Dail Rowe, Senior Scientist and Regional Manager
WeatherPredict Consulting

11:00 – 11:55 am

Breakout Sessions 2 (Select One)

Casualty

Underwriting Workplace Violence

This session will explore the impact, decision making, and underwriting exposures for workplace violence coverage needs including the recent events, liability, business interruption, expenses, risk avoidance, management and transfer.

Presenter

Paul Marshall, Managing Director
McGowan Program Administrators

Property

Exploring Digital and Demographic Trends in Property Underwriting

Risks are getting more complex and the time frame in which organizations must respond to those risks is compressing. It is important to explore emerging trends as they unfold and develop a proactive strategy to respond. This presentation describes emerging technological and property demographic trends that property/casualty insurance underwriters should consider.

Presenter

Lorie E. Graham, Chief Risk Officer & Sr. Manager-Insurance Services
American Agricultural Insurance Company

Sponsored By: American Agricultural Ins. Company

Claims

Glimpse of the Future: How AI Will Change Everything Including Eventually Insurance

There has been a lot of "buzz" about machine learning and Artificial Intelligence which some commentators are calling "the new electricity". This presentation will examine the impact of AI on insurance operations and claims. Attendees will learn the basic forms of AI and the potential legal and liability related issues.

Presenter

Kate Brown, Senior Vice President
Swiss Re Corporate Solutions

12:00 – 1:25 pm

Networking & Luncheon

1:30 – 2:25 pm

Breakout Sessions 3 (Select One)

Casualty

Commercial Auto Re-Fresh: Past, Present & Future

A brief history of where we were, where we are, and where we are going. Touching on demographic changes in the industry and future opportunities.

Presenter

Joe Hutelmyer, Chief Underwriting Officer
AmWINS Transportation Underwriters, Inc.

Property

Have you ever seen the rain? Tropical Cyclones, Intense Precipitation, and Inland Flooding Impacts

A significant portion of the losses from recent events including Hurricanes Harvey and Florence were due to intense precipitation and associated inland flooding. In this session we will explore the latest scientific research on potential shifts in tropical cyclone precipitation and discuss implications for catastrophe modeling.

Presenters Glen Daraskevich, Senior Vice President
Karen Clark & Company

Chris Mossey, Vice President
Karen Clark & Company

Claims **An Overview of Recent Active Shooter Claims**
A discussion of recent claims, events, litigation and insights.

Presenters Paul Marshall, Managing Director
McGowan Program Administrators

Stuart A. Miller, Partner
Wilson Elser Moskowitz Edelman & Dicker LLP

Donald G. Noel, ARM-E, Insurance Specialist-Risk Management
Risk & Benefits Management
School District of Palm Beach County

2:30 – 3:25 pm

Breakout Sessions 4 (Select One)

Casualty **Trends and Technology**
Artificial intelligence, data analytics and predictive modeling are methods long used to underwrite life insurance and other personal lines. Their use is becoming more mainstream in commercial lines underwriting and aggregation tracking. This discussion will focus on the latest trends in this area.

Presenters Ayesha West, Vice President-National Cyber Practice
Everest Insurance

Ashley Hunter, Managing Director
HM Risk Group

Ho-Tay Ma, Vice President, Reinsurance Cyber
Partner Re

Property **Risk-Based Strategies for Managing Wildfire Exposure in A Changing Landscape**
For the second year in a row, 2018 was a year of catastrophic wildfire losses in California. With the continued and increasing risk of wildfire across the US, the insurance community is in the midst of a restructuring to more effectively and accurately capture and hedge against the risk. This restructuring requires new tools for underwriting, portfolio management, and defining reinsurance strategies.

Presenter Clark Woodward, CEO
RedZone

Claims **Liquor Liability: Investigating & Defending**
This panel will discuss the approaches to handling liquor liability claims including the initial investigation/preservation, multi-claimant cases, nuances, the use of social media and other emerging issues.

Presenters Scott Wessing, Executive Vice President
Entertainment Risk

Gregory McMahon, Equity Partner
Koleos, Rosenberg & McMahon, P.L.

Steven Rosenfeld, Managing Partner
Havkins Rosenfeld Ritzert & Varriale, LLP

3:30 – 3:45 pm

Networking Break
Sponsored By: American Agricultural Insurance Company

3:45 – 5:00 pm

Reinsurance Panel: Perspectives on Current Challenges Facing Today's Buyers

Moderator

Tom Hettinger, MD Strategic Advisory
Guy Carpenter & Company LLC

Participants

Stephen Russell, Chief Actuary
Tower Hill Group

Scott Belden, Senior VP
The Travelers Companies

Nick Cook, Senior VP & Head of Ceded Reinsurance
Crum & Forster

Sponsored By: Guy Carpenter & Company LLC

5:00 pm

Concluding Remarks
Andrew Downing, IRUA President
President, Stonybrook Risk Management

5:30 pm – 10:00 pm

Fun in the Sun BBQ/Networking Event
Sponsored By: Munich Reinsurance America

BBQ Dinner Music
Sponsored By: Partner Re

Educational Program Partners
Renaissance Re
AXIS Re

Lanyards Sponsored By: Odyssey Re

Please note: This program can be submitted for review to the Institutes®CPCU – Risk and Insurance Management for CPCU credit.