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3626 East Tremont Avenue – Suite 203 ♦ Throggs Neck, NY 10465 ♦ [www.irua.org](http://www.irua.org)

## **IRUA ANNUAL MEMBERS MEETING & CONFERENCE**

**APRIL 2-3, 2019**

**Fort Lauderdale Marriott Harbor Beach Resort**

**3030 Holiday Dr, Fort Lauderdale, FL 33316**

**Tuesday, April 2, 2019**

**12.00 pm**

### **Annual Golf Tournament**

Jacaranda Club, East Course

9200 W Broward Blvd.

Plantation, FL 33324

**5:00 pm**

**Registration Desk Open**

**6:00 - 7:00 pm**

**Opening Night Cocktail Reception**

**7:00 - 9:00 pm**

**Opening Night Dinner & Golf Awards**

**Guest Speaker**

### **An Evening with P. J. O'Rourke**

*Speaker, Humorist & Writer*

***Sponsored By: MAPFRE Re***

*Arrangements for the appearance of P. J. O'Rourke made through Greater Talent Network, LLC, New York, NY*

<http://www.pjorourke.com>

**Wednesday, April 3, 2019**

**7:00 – 8:30 am**

**Buffet Breakfast/Registration Desk Open**

***Sponsored By: R + V***

**8:05 – 8:30 am**

### **Annual Meeting & Elections/Opening Remarks**

IRUA President Arlene Kern, Senior VP –Strategic Innovation Leader

New Strategic Markets

*Munich Reinsurance America, Inc.*

**8:30 – 9:45 am**

### **Global Leaders Panel**

*The Global Leaders' Panel promises to be particularly engaging. Technology, Cat losses, M&A, regulations and emerging risks will be among the topics discussed by this highly esteemed panel.*

**Moderator**

Mike Sowa, Managing Director-Global Distribution & Marketing/Global Accounts

*Aspen Re*

**Participants**

Brian Boornazian, CEO

*Ryan Re*

Jessica Clark, President & Chief Executive Officer

*GuideOne Insurance*

Bill O'Farrell, CEO  
*Premia Re*

Jed Rhoads, President & CIO  
*Markel Global Re*

Ed Stanco, CEO  
*Toa Re*

***Sponsored By: Markel Global Re***

9:45 – 10:00 am

**Networking Break**  
***Sponsored By: Farmers Mutual Hail***

10:00 – 10:55 am

**Breakout Sessions 1 (Select One)**  
***All Property Sessions are Sponsored By: Arch Re***

**Casualty**      **Social Inflation: The Bubble of the Greater Good**  
*The session endeavors to define and provide a history of social inflation; identify and comment on recent social inflation trends (which include jury verdict, statutory, and plaintiff advertising trends); and their impact on claims inventories / risk portfolios, and opine on predictable future trends*

**Presenter**      Rina Clemens, Partner  
*Traub Lieberman Straus & Shrewsberry LLP*

**Property**      **Wildfire – Out of Control?**  
*A discussion of the recent year's wildfire events, perspectives and modeling. The session will cover where the recent events fit in from an industry perspective, underwriting issues such as urban conflagration, subrogation, aggregations and hazard scoring as well as current modeling techniques and their associated challenges and limitations.*

**Presenter**      Krista Lienau, Managing Director  
*Guy Carpenter Analytics*

***Sponsored By: Guy Carpenter***

**Claims**      **Assessing Adverse Weather Conditions**  
*This panel will share observations of the natural disasters with an aim of separating perils that may, or may not, be impacted by future fluctuations in climate. Certain variables along with the complex ecosystems in which we extend coverages emphasizes the need for advanced methodologies for quantifying and assessing those exposures.*

**Presenters**      Clif Parks, President  
*AgriLogic Consulting, LLC*  
  
Dail Rowe, Senior Scientist and Regional Manager  
*WeatherPredict Consulting*

11:00 – 11:55 am

## Breakout Sessions 2 (Select One)

### Casualty

#### Underwriting Workplace Violence

*This session will explore the impact, decision making, and underwriting exposures for workplace violence coverage needs including the recent events, liability, business interruption, expenses, risk avoidance, management and transfer.*

#### Presenter

Paul Marshall, Managing Director  
McGowan Program Administrators

### Property

#### Exploring Digital and Demographic Trends in Property Underwriting

*Risks are getting more complex and the time frame in which organizations must respond to those risks is compressing. It is important to explore emerging trends as they unfold and develop a proactive strategy to respond. This presentation describes emerging technological and property demographic trends that property/casualty insurance underwriters should consider.*

#### Presenter

Lorie E. Graham, Chief Risk Officer & Sr. Manager-Insurance Services  
American Agricultural Insurance Company

***Sponsored By: American Ag***

### Claims

#### Glimpse of the Future: How AI Will Change Everything Including Eventually Insurance

*There has been a lot of "buzz" about machine learning and Artificial Intelligence which some commentators are calling "the new electricity". This presentation will examine the impact of AI on insurance operations and claims. Attendees will learn the basic forms of AI and the potential legal and liability related issues.*

#### Presenter

Kate Brown, Senior Vice President  
Swiss Re Corporate Solutions

12:00 – 1:25 pm

## Networking & Luncheon

1:30 – 2:25 pm

## Breakout Sessions 3 (Select One)

### Casualty

#### Commercial Auto Re-Fresh: Past, Present & Future

*A brief history of where we were, where we are, and where we are going. Touching on demographic changes in the industry and future opportunities.*

#### Presenter

Joe Hutelmyer, Chief Underwriting Officer  
AmWINS Transportation Underwriters, Inc.

### Property

#### Have you ever seen the rain? Tropical Cyclones, Intense Precipitation, and Inland Flooding Impacts

*A significant portion of the losses from recent events including Hurricanes Harvey and Florence were due to intense precipitation and associated inland flooding. In this session we will explore the latest*

*scientific research on potential shifts in tropical cyclone precipitation and discuss implications for catastrophe modeling.*

**Presenters** Glen Daraskevich, Senior Vice President  
*Karen Clark & Company*

Chris Mossey, Vice President  
*Karen Clark & Company*

**Claims** **An Overview of Recent Active Shooter Claims**  
*A discussion of recent claims, events, litigation and insights.*

**Presenters** Paul Marshall, Managing Director  
*McGowan Program Administrators*

Stuart A. Miller, Partner  
*Wilson Elser Moskowitz Edelman & Dicker LLP*

2:30 – 3:25 pm

#### **Breakout Sessions 4 (Select One)**

**Casualty** **Trends and Technology**  
*Artificial intelligence, data analytics and predictive modeling are methods long used to underwrite life insurance and other personal lines. Their use is becoming more mainstream in commercial lines underwriting and aggregation tracking. This discussion will focus on the latest trends in this area.*

**Presenters** Ayesha West, Vice President-National Cyber Practice  
*Everest Insurance*

Ashley Hunter, Managing Director  
*HM Risk Group*

Ho-Tay Ma, Vice President, Reinsurance Cyber  
*Partner Re*

**Property** **Risk-Based Strategies for Managing Wildfire Exposure in A Changing Landscape**  
*For the second year in a row, 2018 was a year of catastrophic wildfire losses in California. With the continued and increasing risk of wildfire across the US, the insurance community is in the midst of a restructuring to more effectively and accurately capture and hedge against the risk. This restructuring requires new tools for underwriting, portfolio management, and defining reinsurance strategies.*

**Presenter** Clark Woodward, CEO  
*RedZone*

**Claims** **Liquor Liability: Investigating & Defending**  
*This panel will discuss the approaches to handling liquor liability claims including the initial investigation/preservation, multi-claimant cases, nuances, the use of social media and other emerging issues.*

**Presenters** Scott Wessing, Executive Vice President  
*Entertainment Risk*

Gregory McMahon, Equity Partner  
*Koleos, Rosenberg & McMahon, P.L.*

Steven Rosenfeld, Managing Partner  
*Havkins Rosenfeld Ritzert & Varriale, LLP*

**3:30 – 3:45 pm**

**Networking Break**

**3:45 – 5:00 pm**

**Reinsurance Panel: Perspectives on Current Challenges Facing Today's Buyers**

**Moderator**

Tom Hettinger, MD Strategic Advisory  
*Guy Carpenter & Company LLC*

**Participants**

Stephen Russell, Chief Actuary  
*Tower Hill Group*

Scott Belden, Senior VP  
*The Travelers Companies*

Nick Cook, Senior VP & Head of Ceded Reinsurance  
*Crum & Forster*

***Sponsored By: Guy Carpenter***

**5:00 pm**

**Concluding Remarks**

Andrew Downing, IRUA President  
*President, Stonybrook Risk Management*

**5:30 pm – 10:00 pm**

**Fun in the Sun BBQ/Networking Event**

***Sponsored By: Munich Reinsurance America***

**BBQ Dinner Music**

***Sponsored By: Partner Re***

***Conference Sponsors:***

***Lanyards Sponsored By: Odyssey Re***

***Please note: This program can be submitted for review to the Institutes®CPCU – Risk and Insurance Management for CPCU credit.***

