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## Cyber Coverage & Reinsurance

February 6, 2018

Held at the Offices of  
AXIS Re

1211 Avenue of the Americas, New York, NY 10036

### Speaker Profiles



**Elizabeth (Libby) Benet, Underwriting Lead- N. America  
Beazley Group**

Libby is the U.S. Lead Underwriter for Beazley Product Solutions (BPS). Beazley is a global player in cyber and specialty lines arena. Libby and her BPS team work with insurance company partners to provide a wide range of turnkey insurance products such as Employment Practice Liability, Miscellaneous Errors & Omissions, Management Liability, Environmental, Cyber Liability and Data Breach insurance to enhance their product offerings for their policyholders. Our insurance company partners are provided with cutting edge products that include policy forms, rates, underwriting, claims handling and appropriate risk transfer.

Before joining Beazley in 2016, Libby was a SVP of specialty lines treaty underwriting at General Re in Connecticut. Prior to that, she worked at Zurich Insurance and the law firm Semmes, Bowen and Semmes in Baltimore Maryland.

Libby is an active industry contributor through committee work and publications. Her work has included: Chair, Emerging Issues Committee, American Bar Association's Tort, Trial and Insurance Practice Section; Co-Developer, Vision 20/20 Institute, an ABA/University of Connecticut School of Law Think Tank on emerging issues in the areas of tort and insurance practice; Panel Member and Contributor towards the development of the Tech E&O and EPLI products, Insurance Services Office; EPLI Curriculum Drafter, for the RPLU designation offered by the Professional Lines Underwriting Society (PLUS); Navigating the Claims Made Maze; The Casualty Playbook, *It's In Your Hands*; Nurse Practitioners and Their Role in a Changing Healthcare Workforce; ACA Side Effects: 5 Ways It May Impact Commercial Liability Insurance; Casualty and Specialty Underwriters - Is an Inflection Point Coming?



**Mike Doyle, Specialty Lines Product Director  
Verisk/ISO**

Mike Doyle is the Director for the Specialty Actuarial Products division of ISO/Verisk in Jersey City, NJ. Mr. Doyle has 25 years of actuarial and underwriting experience in the property/casualty insurance industry. He currently directs the development of various products in the specialty arena and has spearheaded the release of loss cost information for two new products (miscellaneous professional liability and cyber) this past year. Mr. Doyle has extensive experience in specialty pricing working both as an actuary and as an underwriter. He has been a Fellow of the Casualty Actuarial Society for 18 years and he is also a Member of the American Academy of Actuaries.



**Kevin Gilligan, Cyber Insurance Professional  
Cyence**

Kevin Gilligan is a graduate of the College of New Jersey where he majored in Finance and minored in Philosophy. He began his insurance career in 2002 with American International Group as a Professional Liability and Cyber Underwriter in their Small Business Unit. Prior to joining Cyence, Inc. in May of 2016, Kevin Gilligan spent 5 years as part of the National Accounts team at Zurich North America. He was responsible for providing insurance solutions for large multinational organizations for their Technology E&O and Cyber Liability exposures.



**Christiane Gross, Senior Vice President  
Munich Reinsurance America  
IRUA Director & Education Committee Co-Chair**

Christiane Gross is a Senior Vice President and Property Treaty Underwriter in the Reinsurance Division of Munich Reinsurance America, Inc. in Princeton, NJ. Christiane started her career with Munich Re in Germany in 2002, holding various property facultative and treaty underwriting positions first in Munich's Industrial Clients division and later in Munich's Global Clients/ North America division.

Christiane relocated to Munich Re America in 2014 and has been servicing Regional Clients in the United States. She holds a degree in international business from the Reutlingen University in Germany. She is a member of the APIW and serves on the Board of the IRUA.



**Annamaria Landaverde, Head of Cyber  
Munich Reinsurance America**

Ms. Landaverde joined Munich Reinsurance America, Inc. as Vice President, Head of Cyber in September 2017. Based in Munich Re America's headquarters in Princeton, NJ, she is responsible for the profit and growth of the Cyber Liability portfolio, with a focused emphasis on product development and innovation.

Prior to joining Munich Re America, Ms. Landaverde served as Cyber Practice Leader at Business Risk Partners, a CT-based Financial & Professional Lines MGA, where she developed a variety of Standalone Cyber and Blended E&O/ Cyber coverage offerings. Previously, she spent 6 years at Starr Companies in NYC, during which time she played a key role in the creation of Starr's primary Cyber Liability product and subsequently acted as Starr's National Cyber Practice Leader, responsible for the management of the Cyber product, including strategy, product development, underwriter training, marketing, vendor selection and reinsurance procurement.

From 2004 to 2010, Ms. Landaverde served as Small Business Team Lead at AIG, supervising personnel and managing production for Financial Institutions, Miscellaneous E&O, Employment Practices Liability, D&O, and Cyber insurance products, and previously served as National Accounts Professional Liability Underwriter, also with AIG. In addition to her production roles, she has conducted various underwriting and broker training events and webcasts, and regularly participates in speaking engagements on the topic of Cyber insurance.

Throughout her career, Ms. Landaverde has held various positions handling Global and SME business, underwriting both Professional Liability and Cyber risks. Ms. Landaverde holds a B.A. from Pace University, NYC.



**Kara Owens, Global Head of Cyber  
Transatlantic Re**

Kara Owens is Vice President, Global Head of Cyber Risk at TransRe. In this role, she is responsible for underwriting, risk management, communication and new product development for cyber across the Company. She manages the cyber team and standalone cyber portfolio. Kara is the Chair of WiRe (Women in Reinsurance) at TransRe.

Kara formerly held the position of D&O/E&O treaty underwriter with TransRe and prior to that was a reinsurance broker at Guy Carpenter. She graduated Magna Cum Laude from Temple University with a degree in Risk Management and Insurance and Marketing. She holds her RPLU, CPCU, ARE, AIS and ARM designations.

Kara is also heavily involved in charitable endeavors for the St. Baldrick's Foundation and Covenant House.



**Mark Reynolds, SVP & General Counsel  
Holborn Corporation**

Mark Reynolds serves as Senior Vice President and General Counsel of Holborn and heads its Legal and Contract Departments. He joined the firm in 2013 with 25 years of experience in claims, contracts and legal and regulatory issues as they relate to the insurance and reinsurance industries.

Mark began his career with the U.S. General Services Administration in 1984, where he focused on lease contracts and property damage claims. He then served in roles of progressively greater responsibility with primary insurers Inapro/Cigna and Homestead Insurance, and reinsurers Met Re, American Re (Munich Re America) and AXA Corporate Solutions Reinsurance Company. Prior to joining Holborn, Mark worked for AXIS Reinsurance as its Vice President and Counsel.

Mark received his B.S. in Business Management/Marketing from the School of Management at Syracuse University, and his J.D. from New York Law School.



**Vincent Vitkowsky, Partner  
Seiger Gfeller Laurie LLP**

Vince Vitkowsky is a partner in Seiger Gfeller Laurie LLP. He represents insurers and reinsurers in product development and coverage matters in many lines of business, including cyber, CGL, and professional and management liability. He advises clients in policy development and drafting, treaty wording, review, interpretation, and coverage advice and disputes. Vince also defends insureds in complex claims. He is the author of a series of cutting-edge White Papers on cyber insurance subjects, and a regular contributor to [Advisen Cyber Front-Page News](#).

Vince is regularly identified in independent directories of leading lawyers. He graduated from Northwestern University and Cornell Law School. Vince's Twitter account, [@vince\\_vitkowsky](#), concentrates on cyber risks, liabilities, and insurance



**Jeremy Wallis  
IRUA Executive Director  
Reinsurance Consultant and Arbitrator**

Jerry Wallis has served as IRUA's Executive Director since October 2013 after being appointed Interim Executive Director in September 2012. His entire professional career has been spent in reinsurance starting in London in the mid-1960s until transferring to New York in 1973. From 1985 to 2000 he was President and CEO of Chatham Reinsurance Corporation and its predecessor companies. Chatham was sold to Mapfre Re in 2000 and he remained as a

consultant there until October 2011 and as a Director of one of Mapfre' s insurance subsidiaries for some time thereafter. He was an IRUA Director from 1997 to 2012 serving on several committees.

Jerry is busy as an active arbitrator and has been appointed to almost 90 arbitrations, now usually as the neutral umpire. He is an ARIAS-US Certified Arbitrator and Umpire and AIRROC listed arbitrator. For more details of his experience and consulting practice see his website: [www.wallisresolutions.com](http://www.wallisresolutions.com)

