

## Multiline Reinsurance Underwriting

July 11, 2019

being held at

Mayer Brown LLP

1221 Avenue of the Americas, New York, NY

### *“An In-Depth Survey of The Casualty Exposures in Today’s Multiline Covers”*

Underwriters today face the challenge of analyzing a wide variety of risks in the current reinsurance market. This single day session focuses on the casualty aspects of multiline covers. The agenda includes an overview of the primary underwriting, key risks and coverages, approaches to reinsurance pricing and current market issues. The seminar is appropriate for both intermediate and junior level multiline underwriters as well as any insurance personnel who are interested in rounding out their casualty knowledge.

## AGENDA

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|------------------|---|
| 8:15 am          | <b>Registration Opens</b><br><i>(A light breakfast will be available)</i>   |
| 9:00 am          | <b>Welcome and Introduction</b><br><i>William Bernens, Director Treaty Property, Arch Re, IRUA Education Committee</i>  |
| 9:00 - 9:30 am   | <b>Cyber Risks</b><br><b>An update on how the evolving risk of cyber liability affects personal and commercial lines.</b><br><i>Jeremy Platt, MD, U.S. Cyber Specialty Practice Leader, Guy Carpenter</i>   |
| 9:30 - 10:15 am  | <b>Personal Lines</b><br><b>Homeowners Section II, Umbrella and Personal Auto product current issues, primary coverages, underwriting and typical losses.</b><br><i>Lorie Graham, Chief Risk Officer &amp; Sr. Manager Ins. Services, American Agricultural Ins. Co.</i>  |
| 10:15 - 10:30 am | <b>Networking Break</b>   |
| 10:30 - 11:30 am | <b>Small Commercial Lines and Farm</b><br><b>Business Owners (BOP) And Farm product current issues, primary coverages, underwriting and typical losses.</b><br><i>Lorie Graham, Chief Risk Officer &amp; Sr. Manager Ins. Services, American Agricultural Ins. Co.</i>    |
| 11:30 - 12:30 pm | <b>Large Commercial Lines</b><br><b>General Liability, Workers Compensation and Commercial Auto product current issues, primary coverages, underwriting and typical losses.</b><br><i>Shawna Nolan, SVP Product Underwriting, Head of Liability, Zurich North America</i> |

- 12:30 - 1:30 pm**            **Lunch and Networking Break**
- 1:30 - 2:30 pm**            **Reinsurance Pricing**  
**A high-level discussion on the common approaches for reinsurance pricing methods including both exposure and experience rating.**  
*Jason Israel, Managing Director, GC Analytics, Guy Carpenter & Company*
- 2:30 - 2:45 pm**            **Networking Break**
- 2:45 - 4:00 pm**            **Market Panel**  
**The panel will discuss current market and industry issues including loss and buying trends from multiple perspectives including purchasing, broking and reinsurance underwriting from both the direct and broker markets.**  
**Panelists:** *Michael Schummer, SVP, Casualty Team Lead, Munich Re America;*  
*Ray Connors, Treaty Underwriter, AXIS Re;*  
*Desmond Pollock, SVP, Regional Leader, Trans Re;*  
*Thomas Reis, SVP, JLT Re*
- 4:00 – 5:00 pm**            **Conclusion and Networking Reception for all Speakers and Participants**